# Optimal Control by Franchise and Deductible Amounts in the Classical Risk Model

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# Classical Risk Model

- the insurance company has an initial surplus  $x > 0$
- $X_t(x)$  is a surplus at time  $t \geq 0$  provided that the initial surplus equals  $x$

#### Premium arrivals

**•** the insurance company receives premiums with constant intensity  $c > 0$ 

# Claim arrivals

- the claim sizes form a sequence  $(Y_i)_{i\geq 1}$  of nonnegative i.i.d. random variables with c.d.f.  $\mathcal{F}(y) = \mathbb{P}[Y_i \leq y]$  and finite expectations  $\mu; \, \tau_i$  is the time when the ith claim arrives
- the number of claims on the time interval  $[0, t]$  is a Poisson process  $({N_t})_{t\geq0}$  with constant intensity  $\lambda>0;$  the random variables  $Y_i,$  $i \geq 1$ , and the process  $(N_t)_{t>0}$  are independent
- <span id="page-2-0"></span>**the total claims** on  $[0,t]$  equal  $\sum_{i=1}^{N_t} Y_i$ ; we set  $\sum_{i=1}^{0} Y_i = 0$  if  $N_t = 0$

# Classical Risk Model

The surplus of the insurance company at time  $t$  equals

$$
X_t(x) = x + ct - \sum_{i=1}^{N_t} Y_i, \quad t \ge 0.
$$
 (1)

We assume that **the net profit condition** holds, i.e.

 $c > \lambda \mu$ .

The insurance company uses the expected value principle for premium calculation, i.e.

$$
c=\lambda\mu(1+\theta),
$$

where  $\theta > 0$  is a safety loading.

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- optimal control by investments: C. Hipp, M. Plum (2000); C. Hipp, M. Plum (2003); C. S. Liu, H. Yang (2004); P. Azcue, N. Muler (2009)
- **optimal control by reinsurance:** H. Schmidli (2001); C. Hipp, M. Vogt (2003)
- optimal control by investments and reinsurance: H. Schmidli (2002); M. I. Taksar, C. Markussen (2003); S. D. Promislow, V. R. Young (2005); C. Hipp, M. Taksar (2010)

# **Definitions**

- A franchise is a provision in the insurance policy whereby the insurer does not pay unless damage exceeds the franchise amount.
- A deductible is a provision in the insurance policy whereby the insurer pays any amounts of damage that exceed the deductible amount.

# Example 1

The franchise/deductible amount is 10.

- Case 1: the claim size is 5
	- If the franchise is used, then the insurance company pays nothing.
	- If the deductible is used, then the insurance company pays nothing.
- Case 2: the claim size is 100
	- If the franchise is used, then the insurance company pays 100.
	- If the deductible is used, then the insurance company pays  $100 - 10 = 90$ .

#### Motivation

- a franchise and a deductible are applied when the insured's losses are relatively small to deter a large number of trivial claims
- a deductible encourages the insured to take more care of the insured property

# Additional assumptions

- the insurance company adjusts the franchise amount  $d_t$  at every time  $t > 0$  on the basis of the information available before time t, i.e. every admissible strategy  $(d_t)_{t>0}$   $((d_t)$  for brevity) of the franchise amount choice is a predictable process w.r.t. the natural filtration generated by  $(N_t)_{t>0}$  and  $(Y_i)_{i>1}$
- $\bullet$  0  $\lt d_t$   $\lt d_{\text{max}}$ , where  $d_{\text{max}}$  is the maximum allowed franchise amount such that  $0 < F(d_{\text{max}}) < 1$ ; in particular, if  $d_t = 0$ , then the franchise is not used at time t
- the safety loading  $\theta > 0$  is constant

The premium intensity at time  $t$  depends on the franchise amount at this time and it is given by

$$
c(d_t) = \lambda(1+\theta)\int_{d_t}^{+\infty} y\,\mathrm{d}F(y).
$$

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# Optimal Control by the Franchise Amount

Let  $X_t^{(d_t)}(x)$  be the surplus of the insurance company at time  $t$  provided its initial surplus is x and the strategy  $(d_t)$  is used. Then

<span id="page-8-0"></span>
$$
X_t^{(d_t)}(x) = x + \int_0^t c(d_s) \, \mathrm{d} s - \sum_{i=1}^{N_t} Y_i \, \mathbb{I}_{\{Y_i > d_{\tau_i}\}}, \quad t \geq 0. \tag{2}
$$

**The ruin time** under the admissible strategy  $(d_t)$  is defined as

$$
\tau^{(d_t)}(x) = \inf\{t \geq 0 \colon X_t^{(d_t)}(x) < 0\}.
$$

The corresponding infinite-horizon survival probability is given by

$$
\varphi^{(d_t)}(x) = \mathbb{P}\big[\tau^{(d_t)}(x) = \infty\big].
$$

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Our aim is to maximize the survival probability over all admissible strategies  $(d_t)$ , i.e. to find

$$
\varphi^*(x) = \sup_{(d_t)} \varphi^{(d_t)}(x),
$$

and show that there exists an optimal strategy  $(d_t^*)$  such that  $\varphi^*(x) = \varphi^{(d_t^*)}(x)$  for all  $x \ge 0$ .

The optimal strategy will be a function of the initial surplus only.

## Proposition 1

Let the surplus process  $\big(X^{(d_t)}_t(x)\big)_{t\geq 0}$  follow [\(2\)](#page-8-0) under the above assumptions. If  $\varphi^*(\mathsf{x})$  is differentiable on  $\mathbb{R}_+$ , then it satisfies the Hamilton-Jacobi-Bellman equation

$$
\sup_{d \in [0, d_{\text{max}}]} \left( (1 + \theta) \int_{d}^{+\infty} y dF(y) (\varphi^*(x))' + (F(d) - 1) \varphi^*(x) + \int_{d}^{d \vee x} \varphi^*(x - y) dF(y) \right) = 0,
$$
\n(3)

<span id="page-10-0"></span>which is equivalent to

<span id="page-10-1"></span>
$$
\left(\varphi^*(x)\right)' = \inf_{d \in [0, d_{\text{max}}]} \left( \frac{\left(1 - F(d)\right) \varphi^*(x) - \int_d^{d \vee x} \varphi^*(x - y) \, dF(y)}{\left(1 + \theta\right) \int_d^{+\infty} y \, dF(y)} \right). \tag{4}
$$

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#### Remark 1

Note that if there exists one solution to [\(3\)](#page-10-0) or [\(4\)](#page-10-1), then there exist infinitely many solutions to these equations which differ with a multiplicative constant.

If the random variables  $Y_i$ ,  $i\geq 1$ , have a p.d.f.  $f(y)$ , then there exists the solution  $G(x)$  to [\(4\)](#page-10-1) with  $G(0) = \theta/(1 + \theta)$ , which is nondecreasing and continuously differentiable on  $\mathbb{R}_+$ , and  $\theta/(1+\theta) \leq \lim_{x\to+\infty} G(x) \leq 1$ .

The solution  $G(x)$  to [\(4\)](#page-10-1) that satisfies the conditions of Theorem 1 can be found as the limit of the sequence of functions  $\bigl(G_n(x)\bigr)_{n\geq 0}$  on  $\mathbb{R}_+$ , where  $G_0(x) = \varphi^{(0)}(x)$  is the survival probability provided that  $d_t = 0$  for all  $t > 0$ . and

$$
G'_{n}(x) = \inf_{d \in [0, d_{\max}]} \left( \frac{\left(1 - F(d)\right)G_{n-1}(x) - \int_{d}^{d \vee x} G_{n-1}(x - y) dF(y)}{\left(1 + \theta\right) \int_{d}^{+\infty} y dF(y)} \right),
$$
  

$$
G_{n}(0) = \theta/(1 + \theta), \quad n \ge 1.
$$

(5)

Let the surplus process  $\big(X_t^{(d_t)}(x)\big)_{t\geq 0}$  follow  $(2)$  and  $G(x)$  be the solution to [\(4\)](#page-10-1) that satisfies the conditions of Theorem 1. Then for any  $x > 0$  and arbitrary admissible strategy  $(d_t)$ , we have

<span id="page-13-0"></span>
$$
\varphi^{(d_t)}(x) \leq \frac{G(x)}{\lim_{x \to +\infty} G(x)}, \tag{6}
$$

and equality in [\(6\)](#page-13-0) is attained under the strategy  $({d_{t}^{*}})=\left({d_{t}^{*}}({\mathsf{X}}_{t-}^{(d_{t}^{*})})\right)$  $\binom{(d^*_t)}{t_-}(x)\bigg),$ where  $\big(d^*_t(x)\big)$  minimizes the right-hand side of  $(4)$ , i.e.

$$
\varphi^*(x)=\varphi^{(d^*_t)}(x)=\frac{G(x)}{\lim_{x\to+\infty}G(x)}.
$$

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#### Remark 2

In Theorem 2 we used any solution to [\(4\)](#page-10-1) that satisfies the conditions of Theorem 1. However, Theorem 2 also implies uniqueness of such a solution. The corresponding strategy  $(d_t^{\ast})$  may not be unique in the general case.

Let the surplus process  $(X_t^{(d_t)}(x))_{t\geq 0}$  follow [\(2\)](#page-8-0), the claim sizes be exponentially distributed with mean  $\mu$ , and  $d_{\text{max}} = \mu$ . Then the strategy  $(d_t)$  with  $d_t = 0$  for all  $t > 0$  is not optimal.

#### Remark 3

Theorem 3 implies that we can always increase the survival probability adjusting the franchise amount if the claim sizes are exponentially distributed.

# Example 2

If the claim sizes are exponentially distributed with mean  $\mu = 10$ ,  $d_{\text{max}} = \mu$ , and  $\theta = 0.1$ , then

$$
\varphi^{(0)}(x) \approx 1 - 0.9090909 \,\mathrm{e}^{-x/110} \,, \quad x \ge 0 \,,
$$

$$
\varphi^*(x) \approx \begin{cases} 0.111048767 \,\mathrm{e}^{x/22} & \text{if } x \le 8.93258, \\ 1 - 0.90382792 \,\mathrm{e}^{x/110} & \text{if } x > 8.93258, \end{cases}
$$

$$
d_t^*(x) = \begin{cases} 10 & \text{if } x \le 8.93258, \\ 0 & \text{if } x > 8.93258. \end{cases}
$$

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Let the surplus process  $(X_t^{(d_t)}(x))_{t\geq 0}$  follow [\(2\)](#page-8-0) with  $d_t\equiv d$  where  $d>0$ is constant, and the claim sizes be exponentially distributed with mean  $\mu$ . Then  $\varphi^{(d)}(x)=\varphi^{(d)}_{n+1}(x)$  for all  $x\in [nd,(n+1)d),$   $n\geq 0$ , where

$$
\varphi_1^{(d)}(x) = C_{1,1} e^{x/\gamma}, \qquad \varphi_2^{(d)}(x) = (C_{2,1} + A_{2,0} x) e^{x/\gamma} + C_{2,2} e^{-x/\mu},
$$

$$
\varphi_{n+1}^{(d)}(x) = \left(C_{n+1,1} + \sum_{i=0}^{n-1} A_{n+1,i} x^{i+1}\right) e^{x/\gamma} + \left(C_{n+1,2} + \sum_{i=0}^{n-2} B_{n+1,i} x^{i+1}\right) e^{-x/\mu}, \quad n \ge 2.
$$

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$$
\gamma = (1 + \theta)(\mu + d),
$$
  
\n
$$
C_{1,1} = \theta/(1 + \theta),
$$
  
\n
$$
A_{2,0} = -\frac{\theta}{(1 + \theta)(\gamma + \mu)} e^{-d/\gamma},
$$
  
\n
$$
C_{2,1} = \frac{\theta}{1 + \theta} \left(1 + \frac{\gamma \mu + d(\gamma + \mu)}{(\gamma + \mu)^2} e^{-d/\gamma}\right)
$$
  
\n
$$
C_{2,2} = -\frac{\theta \gamma \mu}{(1 + \theta)(\gamma + \mu)^2} e^{d/\mu},
$$

and other coefficients can be found by recurrent formulas.

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Let conditions of Theorem 4 hold.

If  $d > 0$  and  $x \in \left[0, \min\left\{\frac{\mu(1+\theta)}{\theta}\right\}\right]$  $\frac{1+\theta)}{\theta}$  ln $\bigg(1+\frac{\theta d}{\mu(1+\theta)}\bigg)$  $\Big), d \Big\}$ , then the correspoding survival probability is less than the classical one. If  $d \in \left(0, \frac{\mu(1+\theta) \ln(1+\theta)}{\theta}\right)$ θ ) and  $x$  is large enough, then the correspoding survival probability is greater than the classical one.

## Additional assumptions

- the insurance company adjusts the deductible amount  $\bar{d}_t$  at every time  $t > 0$  on the basis of the information available before time t, i.e. every admissible strategy  $(\bar{d}_t)_{t\geq 0}$   $((\bar{d}_t)$  for brevity) of the deductible amount choice is a predictable process w.r.t. the natural filtration generated by  $(N_t)_{t>0}$  and  $(Y_i)_{i>1}$
- $0 \leq \bar{d}_t \leq \bar{d}_{\text{max}}$ , where  $\bar{d}_{\text{max}}$  is the maximum allowed deductible amount such that  $0< \bar{F(\bar{d}_{\rm max})} < 1$ ; in particular, if  $\bar{d}_{t}=$  0, then the deductible is not used at time  $t$
- the safety loading  $\theta > 0$  is constant

The premium intensity at time  $t$  depends on the deductible amount at this time and it is given by

<span id="page-20-0"></span>
$$
c(\bar{d}_t) = \lambda(1+\theta)\int_{\bar{d}_t}^{+\infty} (y-\bar{d}_t)\,\mathrm{d}F(y).
$$

# Optimal Control by the Deductible Amount

Let  $X_t^{(\bar{d}_t)}(x)$  be the surplus of the insurance company at time  $t$  provided its initial surplus is  ${\sf x}$  and the strategy  $({\bar d}_t)$  is used. Then

<span id="page-21-0"></span>
$$
X_t^{(\bar{d}_t)}(x) = x + \int_0^t c(\bar{d}_s) \, \mathrm{d} s - \sum_{i=1}^{N_t} (Y_i - \bar{d}_{\tau_i})^+.
$$
 (7)

**The ruin time** under the admissible strategy  $(\bar{d}_t)$  is defined as

$$
\tau^{(\bar{d}_t)}(x) = \inf \{ t \geq 0 \colon X_t^{(\bar{d}_t)}(x) < 0 \}.
$$

The corresponding infinite-horizon survival probability is given by

$$
\varphi^{(\bar{d}_t)}(x) = \mathbb{P}\big[\tau^{(\bar{d}_t)}(x) = \infty\big].
$$

Our aim is to maximize the survival probability over all admissible strategies  $(\bar{d}_t)$ , i.e. to find

$$
\varphi^*(x) = \sup_{(\bar{d}_t)} \varphi^{(\bar{d}_t)}(x),
$$

and show that there exists an optimal strategy  $(\bar{d}_t^*)$  such that  $\varphi^*(x) = \varphi^{(\bar{d}^*_t)}(x)$  for all  $x \geq 0$ .

# Hamilton-Jacobi-Bellman Equation

## Proposition 2

Let the surplus process  $\big(X_t^{(\overline{d}_t)}(x)\big)_{t\geq 0}$  follow [\(7\)](#page-21-0) under the above assumptions. If  $\varphi^*(\mathsf{x})$  is differentiable on  $\mathbb{R}_+$ , then it satisfies the Hamilton-Jacobi-Bellman equation

$$
\sup_{\bar{d}\in[0,\,\bar{d}_{\max}]} \left( \left(1+\theta\right) \int_{\bar{d}}^{+\infty} (y-\bar{d}) \,dF(y) \left(\varphi^*(x)\right)' \right) + \left(F(\bar{d})-1\right) \varphi^*(x) + \int_{\bar{d}}^{x+\bar{d}} \varphi^*(x+\bar{d}-y) \,dF(y) \right) = 0,
$$
\n(8)

which is equivalent to

<span id="page-23-0"></span>
$$
\left(\varphi^*(x)\right)' = \inf_{\bar{d} \in [0, \bar{d}_{\text{max}}]} \left( \frac{\left(1 - F(\bar{d})\right)\varphi^*(x) - \int_{\bar{d}}^{x+\bar{d}} \varphi^*(x + \bar{d} - y) \, \mathrm{d}F(y)}{\left(1 + \theta\right) \int_{\bar{d}}^{+\infty} (y - \bar{d}) \, \mathrm{d}F(y)} \right). \tag{9}
$$

If the random variables  $Y_i$ ,  $i\geq 1$ , have a p.d.f.  $f(y)$ , then there exists the solution  $G(x)$  to [\(9\)](#page-23-0) with  $G(0) = \theta/(1 + \theta)$ , which is nondecreasing and continuously differentiable on  $\mathbb{R}_+$ , and  $\theta/(1+\theta) \leq \lim_{x\to+\infty} G(x) < 1$ .

The solution  $G(x)$  to [\(9\)](#page-23-0) that satisfies the conditions of Theorem 6 can be found as the limit of the sequence of functions  $\big( \bar G_n(\mathsf{x}) \big)_{n \geq 0}$  on  $\mathbb{R}_+$ , where  $G_0(x) = \varphi^{(0)}(x)$  is the survival probability provided that  $d_t = 0$  for all  $t > 0$ , and

$$
G'_{n}(x) = \inf_{\bar{d}\in[0,\bar{d}_{\max}]} \left( \frac{\left(1 - F(\bar{d})\right)G_{n-1}(x) - \int_{d}^{x+\bar{d}} G_{n-1}(x+\bar{d}-y)\,\mathrm{d}F(y)}{\left(1+\theta\right)\int_{\bar{d}}^{+\infty}(y-\bar{d})\,\mathrm{d}F(y)}\right),
$$
  
\n
$$
G_{n}(0) = \theta/(1+\theta), \quad n \ge 1.
$$
\n(10)

Let the surplus process  $\big(X^{(\bar{d}_t)}_t(x)\big)_{t\geq 0}$  follow [\(7\)](#page-21-0) and  $G(x)$  be the solution to [\(9\)](#page-23-0) that satisfies the conditions of Theorem 6. Then for any  $x > 0$  and arbitrary admissible strategy  $(\bar{d}_t)$ , we have

<span id="page-25-0"></span>
$$
\varphi^{(\bar{d}_t)}(x) \leq \frac{G(x)}{\lim_{x \to +\infty} G(x)},\tag{11}
$$

and equality in  $(11)$  is attained under the strategy  $(\bar{d}_t^*)=\left(\bar{d}_t^*(X_{t-}^{(\bar{d}_t^*)})\right)$  $\left(\begin{matrix} \bar{d}_t^* \ d_t^* \end{matrix}\right) \left(x\right) \bigg),$ where  $\big(\bar{d}_t^*(x)\big)$  minimizes the right-hand side of [\(9\)](#page-23-0), i.e.

$$
\varphi^*(x)=\varphi^{(\bar{d}_t^*)}(x)=\frac{G(x)}{\lim_{x\to+\infty}G(x)}.
$$

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Let the surplus process  $\big(X^{(\bar{d}_t)}_t(x)\big)_{t\geq 0}$  follow [\(7\)](#page-21-0) and the claim sizes be exponentially distributed. Then  $\varphi^*(\overline{\chi}) = \varphi^{(\bar{d}_t)}(\chi)$  for every admissible strategy  $(\bar{d}_t)$ , i.e. every admissible strategy is optimal.

#### Remark 4

Theorem 8 implies that we cannot increase the survival probability adjusting the deductible amount for the exponentially distributed claim sizes.

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## Thank you very much for your attention!

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