#### **Learning efficient equilibria in repeated games**

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### **Motivation**

The folk theorem for infinitely repeated games creates a problem of indeterminacy:

- Many payoff profiles are possible
- *•* For a given payoff profile, many strategy profiles are possible

*→* What is a reasonable prediction?

# **Motivation**

An infinitely repeated prisoner's dilemma:



# **Motivation**

An infinitely repeated asymmetric prisoner's dilemma:



# **Literature References**

*Learning stage-game actions:* Well-known selection results for:

- *•* risk-dominant equilibria: Kandori, Mailath and Rob 1993; Young 1993
- *•* efficient equilibria: Robson and Vega-Redondo 1996; Arieli and Babichenko 2012; Pradelski and Young 2012; Juang and Sabourian 2021

*Learning repeated-game strategies:*

- *• Bayesian learning:* Kalai and Lehrer 1993; Jordan 1995; Nachbar 1997; Nyarko 1998; Sandroni 1998; Nachbar 2005; Norman 2021
- *• Hypothesis testing:* Foster and Young 2003.

*→* Suggest that players may converge to an equilibrium, but are silent on selection between equilibria.

# **This paper**

A model of learning in two-player, infinitely repeated games.

Players act according to a non-Bayesian heuristic (Foster and Young 2003):

- *•* form beliefs based on evidence and reject them if conflict with observed behaviour
- *•* usually best-respond to their beliefs

The heuristic is uncoupled (Hart and Mas-Colell 2003) and uses bounded-memory strategies (Aumann and Sorin 1989)

The model selects a subgame-perfect equilibrium with efficient payoffs.

*→* Provides a rationale for equilibrium selection in a learning framework

# **Learning and bargaining**



This problem is reminiscent of a bargaining problem

*→* Intuitive specifications of the learning rule select two important bargaining solutions (the Kalai–Smorodinsky and maxmin bargaining solutions)

#### **Stage game**

Stage game:  $\mathscr{G} = \langle \{1, 2\}, (A_i), (u_i) \rangle$ 

Probability distributions on  $A_i$ :  $\Delta_i$ 

Feasible payoff profiles: *V*

Pure minmax payoffs:  $w_i = \min_i$ *aj∈A<sup>j</sup>* max *ai∈A<sup>i</sup>*  $u_i(a_i, a_j)$ 

Individually rational payoff profiles:  $V^* = \{v \in V : v \gg (w_1, w_2)\}\$ 

# **Example**



#### **Repeated game**

Repeated game *H*, discount factor  $\delta \in (0, 1)$ 

Players use memory-*m* strategies

- *•* For any two histories whose *m* most recent action profiles are the same, the strategy prescribes the same (mixed) action
- *•* Defined by a map from *m*-tuples of action profiles to ∆*<sup>i</sup>* .

Set of memory-*m* strategies:  $\Sigma_i = \Delta_i^{|A|^m}$ 

Set of strategy profiles:  $\Sigma = \Sigma_1 \times \Sigma_2$ 

#### **Overview**

Players follow a non-Bayesian heuristic related to Foster and Young's learning by hypothesis testing (2003)

- *•* Players do not update their beliefs each period but test them periodically
- *→* Inertia makes the model tractable (Foster and Young 2003; Young 2009; Arieli and Babichenko 2012; Pradelski and Young 2012)



#### **Learning rule**

Set of strategies with probability at least  $\nu'$  on each action at every *m*-tuple:  $\Sigma_i^{\nu}$ 

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Corresponding set of strategy profiles:  $\Sigma^{\nu} = \Sigma_1^{\nu} \times \Sigma_2^{\nu}$ 

In any period, player *i* has

- A model  $\hat{\sigma}_j \in \Sigma_j^{\nu}$  of her opponent's behaviour
- A response  $\sigma_i \in \Sigma_i^{\nu}$

Each period, each player not currently testing starts a test with probability 1*/n*

# **Testing (1/2)**

Suppose player *i* is conducting a test

- Model:  $\hat{\sigma}_j \in \Sigma_j^{\nu}$
- Sample:  $h = (a^1, a^2, \dots, a^n) \in A^n$

For any  $h' \in A^m$  be observed in *h*:

- Distribution over  $A_j$  implied by *i*'s model:  $\hat{\sigma}_j(h') \in \Delta_j$
- Empirical distribution observed in the sample:  $\bar{\sigma}_j(h') \in \Delta_j$

Player *i* rejects her model if there exists some  $h' \in A^m$  observed in *h* such that  $||\hat{\sigma}_j(h') - \bar{\sigma}_j(h')|| > \tau$ . tolerance

# **Testing (2/2)**

Additionally, *i* may experiment

Average undiscounted payoff received in *h*:  $v_i^h = \frac{1}{n}$  $\frac{1}{n} \sum_{t=1}^{n} u_i(a^t)$ 

Even if the model matches the observed distribution, *i* rejects her model with  $\text{probability } \varepsilon^{f_i(v_i^h)}$ 

- *• f<sup>i</sup>* is strictly positive, strictly increasing, and continuous
- *•* A player who received lower payoffs is more likely to experiment
- *•* Consistent with experimental evidence about deviations from optimal behaviour (Lim and Neary 2016; Mäs and Nax 2016)

# **Updating**

If *i* rejects, a new model and response are chosen according to some measure  $\mu_i(h)$ on Σ *ν*

- **•** Assume  $\mu_i(h)$  is diffuse: the measure of any *ζ*-ball in  $\Sigma^{\nu}$  is at least  $\mu_*(\zeta)$ , where  $\mu_*(\zeta) > 0$  depends only on  $\zeta$
- Interpret  $\mu_i(h)$  as
	- *•* placing most of the weight on models that are more likely given *j*'s actions in *h*
	- placing most of the weight on responses that are approximate best responses to the chosen model

#### **Definitions**

Strategy profile  $\sigma \in \Sigma$  is *η*-close to being a subgame-perfect equilibrium if there exists some subgame-perfect equilibrium  $\sigma' \in \Sigma$  such that  $||\sigma - \sigma'|| \leq \eta$ 

Any fully mixed  $\sigma \in \text{int}(\Sigma)$  implies a unique limiting distribution on *A* 

 $\rightarrow$  Average (undiscounted) payoff under this distribution:  $v_i(\sigma)$ 

#### **Result**

**Theorem 1.** *Suppose that*  $f_1(x_1) = f_2(x_2)$  *for some strongly Pareto efficient*  $x \in V^*$ *. For any*  $\eta \in (0,1)$ *, if*  $\tau$  *is small enough (given*  $\eta$ *), if*  $m$  *and*  $\delta$  *are large enough and*  $\nu$  *is small enough (given*  $\eta$  *and*  $\tau$ ), *if*  $\varepsilon$  *is small enough (given*  $\eta$ *,*  $\tau$ , m,  $\delta$ , and  $\nu$ ), and if n is large enough (given  $\eta$ ,  $\tau$ ,  $m$ ,  $\delta$ ,  $\nu$ , and  $\varepsilon$ ), then, *at least* 1 *− η of the time, players act according to strategies that*

1. *are η-close to being a subgame-perfect equilibrium and*

2. *yield average payoffs within η of x.*

 $x \in V^*$  is strongly Pareto efficient and satisfies  $f_1(x_1) = f_2(x_2)$ 

Since each  $f_i$  is strictly increasing,  $x$  is unique.

Two natural specifications:

- $f_i(x_i) = x_i$  for each  $i \implies x^*$  is the maxmin bargaining solution
- $f_i(x_i) = x_i/\bar{v}_i$  for each  $i \Rightarrow x^*$  is the Kalai–Smorodinsky bargaining solution

### **Example**



This establishes a novel noncooperative foundation for two important bargaining solutions.

# **Intuition**

A state is a pair  $(\sigma, \hat{\sigma}) \in \Sigma^{\nu} \times \Sigma^{\nu}$ 

In the asymmetric prisoner's dilemma, suppose  $f_i(x_i) = x_i/\bar{v}_i$ 

- *•* Consider a state in which the players' models are approximately correct and the responses yield average payoffs close to (2*,* 2)
	- If *n* is large, the probability of a model being rejected by a test is small
	- $\bar{v}_1 = 4$  and  $\bar{v}_2 = 8/3$ , so the probabilities of experimenting are approximately  $\varepsilon^{2/4} = \varepsilon^{0.5}$  and  $\varepsilon^{2/(8/3)} = \varepsilon^{3/4}$
	- *•* If *ε* is small, the former is (relatively) much larger, so it 'dominates'
- Consider a state in which the players' models are approximately correct and the responses yield average payoffs close to (2*.*4*,* 1*.*6)
	- The probability of experimenting is approximately  $\varepsilon^{2.4/4} = \varepsilon^{0.6}$  and  $\varepsilon^{1.6/(8/3)} = \varepsilon^{0.6}$
	- If  $\varepsilon$  is small,  $\varepsilon^{0.5}$  is (relatively) much larger than  $\varepsilon^{0.6}$
- *→* A state that doesn't equalise the probabilities that players update their models is 'unstable'

### **Strategies**

The learning rule selects strategies that are forgiving

In the asymmetric prisoner's dilemma, suppose  $m = 1$  and  $f_i(x_i) = x_i$ 

- *•* Consider a state in which the models are approximately correct and the responses are perturbed grim triggers:
	- *•* Each period, with probability *ν* play an action at random
	- *•* Otherwise, play *C* iff the most recent action profile is (*C, C*)
- *•* The possible states of the process are *{CC, CD, DC, DD}*, with stationary distribution  $\rightarrow$   $(0, 0, 0, 1)$  as  $\nu \rightarrow 0$ 
	- *•* Intuitively, going from *CC* to *DD* takes one experimentation but the other direction takes two
	- $\rightarrow$  If  $\nu$  is small and *n* large, the average payoffs are close to 0
- *→* A non-forgiving equilibrium is 'unstable'

# **Proof outline (1/4)**

A state is bad if, for some player *i*,

- for some  $h \in A^m$ ,  $||\sigma_i(h) \hat{\sigma}_i(h)|| > 2\tau$  or
- $v_i(\sigma) < x_i 2\alpha$

Choose  $\tau$  and  $\alpha$  small enough that if a state is not bad, then it is *η*-close to being a subgame-perfect equilibrium

A state is good if, for each player *i*,

- *•* for all  $h \in A^m$ ,  $||\sigma_i(h) \hat{\sigma}_i(h)|| < \tau/2$  and
- $v_i(\sigma) > x_i \beta/2$ .

Choose  $\beta < \alpha$  such that  $f^* = \min_{i=1,2} f_i(x_i - \beta) > \max_{i=1,2} f_i(x_i - \alpha) = f^*$ 

 $\rightarrow$  Show that when  $\varepsilon$  is small and *n* large, the probability of going from a bad to a good state is arbitrarily higher than the probability of leaving a good state.

# **Proof outline (2/4)**

**2. Lemma.** For any  $\varepsilon \in (0,1)$ , there exists  $n_1$  such that, for any  $n \geq n_1$ , if (*i*) the state is bad for some player *i*, (*ii*) no player is conducting a test at  $t$ . *and* (*iii*) *i begins a test at t, then the probability that the model is rejected is at least*  $\varepsilon^{f*}$ .

- *•* If *i*'s model is bad, the law of large numbers implies that, for *n* large, the observed distribution  $\bar{\sigma}_i$  will be far from the model  $\hat{\sigma}_i$  with high probability
- *•* If *i*'s payoff is bad, the law of large numbers implies that, for *n* large, the sample average payoff  $\bar{v}_i^h$  will be less than  $x_i - \alpha$  with high probability
- In either case, the probability of rejecting the model is at least  $\varepsilon^{f_i(x_i-\alpha)} \geq \varepsilon^{f_*}$

**3. Lemma.** For any  $\varepsilon \in (0,1)$ , there exists  $n_3$  such that, for any  $n \geq n_3$ , if (*i*) the state in some period t is good, (*ii*) no player is conducting a test at  $t$ . *and* (*iii*) *some player i begins a test at t, then the probability that the model is rejected is at most*  $\varepsilon^{f^*}$ .

- If *n* is large, the observed distribution  $\bar{\sigma}_i$  will be close to the model  $\hat{\sigma}_i$  with high probability
- If *n* is large, the sample average payoff  $\bar{v}_i^h$  will be at least  $x_i \beta/2$  with high probability
- We can choose *n* so that the total probability of rejecting the model is at most *ε <sup>f</sup>i*(*xi−β*) *≤ ε f ∗*

# **Proof outline (4/4)**

- If  $\varepsilon$  is small,  $\varepsilon^{f*}$  is (relatively) much larger than  $\varepsilon^{f*}$
- *•* We can choose *ε* and *n* such that the probability of going from a good to a bad state is arbitrarily higher than the probability of leaving a good state
- We can use this to show that that the fraction of time spent in bad states is arbitrarily small
	- Note that just showing that going from a good state to a bad state is unlikely would be insufficient
	- *→* We also have to rule out going from a good state to a bad state indirectly via a state that is neither good nor bad

### **Conclusion**

This paper studies repeated interactions in which players learn independently

- Existing work looks at convergence to equilibrium, but is silent on selection between equilibria
- *→* This paper presents a learning rule that yields sharp predictions

The learning rule selects subgame-perfect equilibria with forgiving strategies and efficient payoffs

• The exact payoffs selected depend on how players update their beliefs

**Additional slides**

# **Example Back**





If  $f_i(v_i) = v_i$ , then at the unique strongly Pareto efficient point  $(2, 1)$ ,  $f_1(2) \neq f_2(1)$ 

- *•* We can say that on the equilibrium path each player will get at least 1
- *•* But we can't say anything about beliefs or payoffs off the equilibrium path, because it may take low-probability experiments to reach such a state

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